

Message Text

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17

ACTION EA-09

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R 070430Z JAN 76

FM AMEMBASSY JAKARTA

TO USDOC WASHDC

INFO SECSTATE WASHDC 2029

AMEMBASSY MANILA

AMEMBASSY SINGAPORE

AMEMBASSY TOKYO

AMCONSUL SURABAYA

AMCONSUL MEDAN

AMCONCUL HONG KONG

AMCONSUL SYDNEY

UNCLAS JAKARTA 172

EO 11652: NA

TAGS: BBSR, ID

SUBJECT: PROPOSED CONTRACT FOR COMPREHENSIVE SECTORAL SURVEY
ON INDONESIA.

REF: USDOC 19424 (NOTAL), USDOC 17127 (NOTAL, JAKARTA 15172
(NOTAL), CCP FOR INDONESIA, *6 1976

1. IN ADDITION TO FORMS LISTED USDOC 19424, EMBASSY HAS
REQUESTED STATEMENTS OF INTEREST FROM LOCAL OFFICES OF PRICE
WATERHOUSE & CO9 AND PEAT, MARWICK, MITCHELL & CO. AS WELL AS
MANAGEMENT INSTITUTE OF ECONOMICS FACULTY AT UNIVERSITY OF
INDONESIA.

2. FOR INFORMATION ADDRESSEES, SOURCE MATERIAL WHICH WILL
BE PROVIDED BY EMBASSY INCLUDED EMBASSY'S ANNUAL PETROLEUM REPORT
(110 PAGES, JUNE 1975), ANNUAL MINERALS REPORT (78 PAGES,
JUNE 1975), CONTRACT REPORT ON ELECTRIC ENERGY SYSTEMS
MARKET RESEARCH BY MOBIUS (200 PAGES, AUGUST 1975), EMBASSY
DESK STUDY ON FOOD PROCESSING AND PACKAGING (FOUR TELEGRAMS,
TOTAL 19 PAGES, MAR-JUN 1974) CONTRACT MARKET BRIEF ON
HEALTH CARE EQUIPMENT BY INDONESIAN RESEARCH AND DEVELOP-
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MENT COMPANY (20 PAGES, APRIL 1975), EMBASSY DESK STUDY ON

METAL WORKING AND FINISHING EQUIPMENT (6 PAGES, AUGUST 1974)
AND CONTRACT MARKET RESEARCH DUE IN LATE JANUARY ON BUILDING
PRODUCTS AND CONTRUCTION EQUIPMENT. EMBASSY IS ALSO PREPA-
RING PTR ON MATERIALS HANDLING EQUIPMENT.

3. EMBASSY NOTES THAT MATERIALS HANDLING EQUIPMENT IS NOT IN-
CLUDED IN LIST OF COMMERCIAL MARKET SECTORS TO BE INCLUDED IN
SUBJECT REPORT. MAJOR PORT DEVELOPMENT PROJECTS, NEW COAL
MINING CONTRACT, CHEMICAL FERTILIZER PRODUCTIONS EXPNASION
PROJECTS, CEMENT PLANT EXPANSION, AND PETROCHEMICAL PROJECTS
ALONE LEAD EMBASSY TO BELIEVE THIS A SECTOR WITH GREAT FUTURE
SALES POTENTIAL. TENTATIVE SCHEDULING CARGO AND MATERIALS
HANDLING EXHIBITION IN JAKARTA IN FY77 IMPLIES USDOC CONSURENCE
THIS JUDGMENT. IT WOULD THEREFORE APPEAR AN ESSENTIAL, DISCRETE,
SECTOR TO INCLUDE IN SURVEY, HOWEVER IT MAY BE THAT IT IS SUB-
SUMED IN TRANSPORTATION, CONSTURCTION AND PUBLIC WORKS, MINING,
PERTROLEUM AND NATURAL GAS EXTRACTION SECTORAL PROFILES. DOES
PORT DEVELOPMENT ALSO FALL WITHIN ANOTHER SECTOR?

4. PRECIOUS MARKET RESEARCH DONE IN INDONESIA BY EMBASSY AND
CONTRACTORS HAS NOTED HEAVY INFLUENCE OF MAJOR PROJECTS ON LEVELS
OF IMPORTS OF VARIOUS PRODUCT SECTORS SURVEYED. EMBASSY ALSO
HAS EMPHASISED A MAJOR PROJECTS APPROACH IN CCP CAMPAIGNS.
EMBASSY WOULD LIKE, THERE FORE, TO REITERATE IMPORTANCE OF INCLU-
DING IN SPEPUFICATIONS FOR SURVEY AN EMPHASIS ON CATALOGING AND
EVALUATING EXPORT OPPORTUNITIES ASSOCIATED WITH MAJOR PROJECTS.

5. USDOC 17127 AUTHORIZED \$800 FOR A MARKEU RESEARCH BRIEF ON
WOOD PROCESSING MACHINERY AND EQUIPMENT TO FULFILL CCP CAMPAIGN
ACTION WHEREAS CCP CONTEMPLATED A MORE THOROUGH STUDY THAN
COULD BE OBTAINED FOR \$800, AND WHEREAS A FOREST RESOURCE DEVELOP-
MENT SECTOR IS INCLUDED IN COMPHRESIVE SECTORAL SURVEY,
WE SUGGEST THAT \$800 BE ADDED TO FUNDING FOR COMPHRESIVE
SURVEY TO EXPAND PORTION ON FORESTRY SECTOR. SPECIFICATIONS
SHOULD INCLUDE INFORMATION LISTED CCP, P. 17, ANNEX C, ACTION 1
FOR SEPT 30, 1975 AND SHOULD INCLUDE AN ANALYSIS OF THE STATUS
AND SCOPE OF PLANNED PROJECTS WITHING SECTOR AND TARGETS FOR
PROMOTION AND FOR SALES OF U.S. EQUIPMENT.

NOTE: CCP ANNEX C, ACTION 1.A. SHOULD READ PRIVATE CONCESSION
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HOLDERS VIS CONCESSION HOLDERS. ADDITION OF \$800 WOULD ASLO
MAKE CONTRACT SLIGHTLY MORE ATTRACTIVE AND INCREASE CHANCES OF
ATTRACTING FORST RATE FIRM TO DO JOB.

6. COMMERCE PLEASE INFO AMCONSULS MEDAN AND SURABAYA ON TELEGRAMS
THIS SUBJECT. (COPIES OF FIRST TWO REFTELS BEING POUCHED MEDAN
AND SURABAYA.)
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